

# 2020-2022 Savings Goal Setting



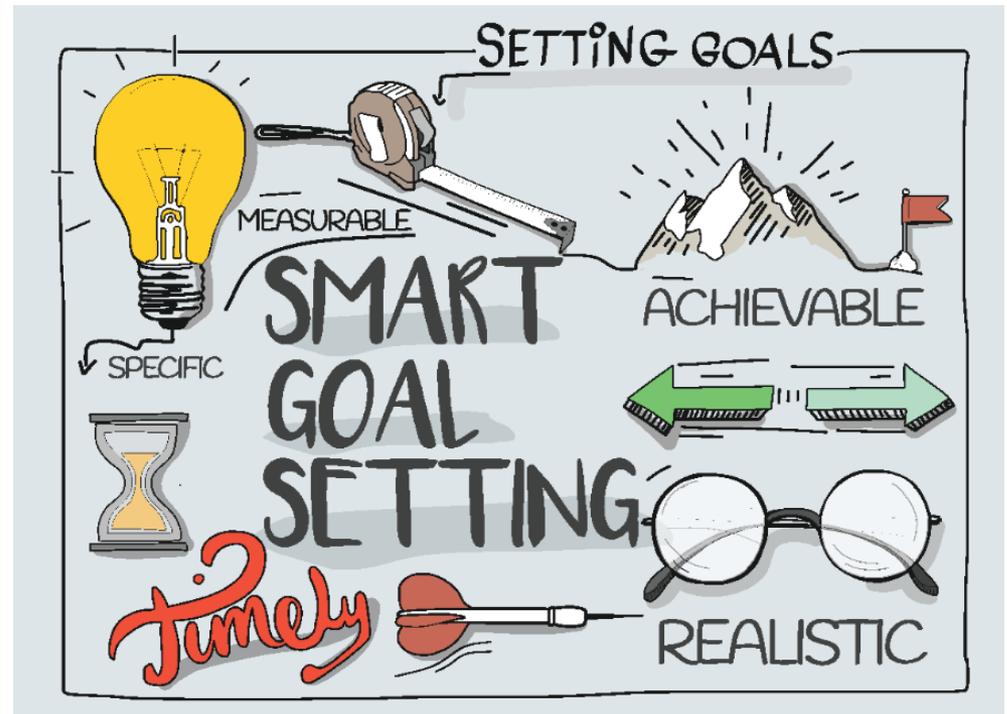
# Options for 2020-2022 Savings Goal Setting

## Previously Discussed

- A. Same ramp rate from previous planning cycle
- B. Steeper ramp rate between 2020 and 2021

## Recommended

- C. 3-year average



# Electric Goal Setting Recommendation

	2020-2022
<b>3-Year Average</b>	<b>0.7%</b> of sales

- Based on non-regulated PA Plans Received
  - Applied net-to-gross ratios
- Includes savings from Delmarva's approved Plan
- Relative to statewide sales in 2018 (EIA Form-861)
- Provides for flexibility over three-years
- Shows improvement over achievement in recent years



# Gas Goal Setting Recommendation

	<b>2020-2022</b>
<b>3-Year Average</b>	<b>0.2%</b> of sales

- Based on PA Plans Received
  - Applied net-to-gross ratios
- Relative to statewide sales in 2018 (EIA Natural Gas Consumption values)
- Provides for flexibility over three-years
- Shows improvement over achievement in recent years

